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PHILOSOPHY

At Kiamie Wine Cellars, our goal is unequivocal: To blend distinctive Westside Paso Robles mountain vineyards into wines of expression and uncompromising quality.

THE KIAMIE PROJECT

Kiamie is a collaboration between three guys with diverse yet complementary backgrounds. Winemaker Steve Glossner has as much or more experience working with Westside Paso Robles fruit as/than anybody in the game. General Manager Aram Deirmenjjan's family has been farming grapes in California for 30 years. Greg Johnson has nine years' experience retailing wine in one of New York's top wine shops.

They share a vision: to create truly distinctive blends not limited to a predefined wine style, but instead made from the best fruit Paso Robles has to offer.

KIAMIE PROGRAMS

Kiamie has four wine programs, three of which were introduced with our inaugural releases. Kiamie Kuvée is our "no rules" program. It's the best red wine we can make, any varieties, no holds barred. Our Proprietary Red Bordeaux blend is a Cabernet Sauvignon this year, with 25% Cabernet Franc. Our White Kuvée is a Proprietary Rhône White program. With the 2007 vintage, a proprietary Rhône Red program will join the line-up.

WINEMAKER STEVE GLOSSNER

An experienced winemaker with a resolute passion for Paso Robles wines, Steve Glossner has earned a reputation for making wines of determined quality.

Glossner's entrée into the wine industry began innocently enough; he stumbled upon the wineries in the Finger Lakes region of upstate New York while he was studying business at Cornell University in Ithaca. His curiosity aroused, he took a sales position at a fine wine shop in Western New York. Its generous owners tutored him well, and eventually sealed his fate. In 1998 he moved to California to become a winemaker.

Jumping in feet-first, Glossner worked the crush and began dragging hoses at various wineries in Sonoma County, then spent a harvest in New Zealand. Upon returning to the States, he began a program of graduate study in enology at CSU, Fresno. He discovered the Paso Robles area, this time through his studies, and moved there in 1993.

The following year, Glossner became the winemaker for Justin Vineyards and Winery and produced the 1994 Isosceles which was awarded the prestigious international Pichon Longueville Comtesse de Lalande Trophy for the best blended red wine of the year. After five years at Justin, he moved to Adelaida Cellars to further his experience with Westside Paso Robles grapes.

In 2002 he became the Director of Winemaking at Halter Ranch, the former MacGillvary Vineyard, where he made the first few vintages of both Rhône and Bordeaux varietals for this new brand. It is also there that he met Aram, while working the harvest.

Kiamie Wine Cellars is now benefiting from Glossner's training, experience, and unsurpassed work ethic.