



PASO ROBLES, CALIFORNIA

ARAM DEIRMENJIAN, Proprietor/GM  
GREG JOHNSON, Proprietor/Sales  
STEVE GLOSSNER, Winemaker

KIAMIE WINE CELLARS  
1111 RIVERSIDE AVE. STE 102  
PASO ROBLES, CA 93446

INFO@KIAMIEWINES.COM  
805 226 8333 PHONE  
805 226 8335 FAX

**URL**

www.kiamiewines.com

**BONDED WINERY**

# BWN-CA-15726

**WINERY ADDRESS**

6305 Buena Vista Drive  
Paso Robles, CA 93446

**MAILING ADDRESS**

1111 Riverside Ave. Ste 102  
Paso Robles, CA 93446

**BUSINESS PHONE/FAX**

805.226.8333 PHONE  
805.226.8335 FAX

**OWNERS**

Cliff and Rose Meltzer

**WINEMAKER**

Steve Glossner  
steve@kiamiewines.com

**GENERAL MANAGER/PARTNER**

Aram Deirmenjjan  
aram@kiamiewines.com

**SALES/PARTNER**

Greg Johnson  
greg@kiamiewines.com

**TASTING ROOM**

Sophia Stephens  
sophia@kiamiewines.com

**ADMINISTRATION**

Patti Deirmenjjan  
patricia@kiamiewines.com

**CATALOG AND WINE LIST WORDING**

Kiamie Wine Cellars 2005 Kiamie Kuvée Red Blend  
Kiamie Wine Cellars 2005 Cabernet Sauvignon Blend  
Kiamie Wine Cellars 2006 White Kuvée

**BILL BACK POLICY**

50% on distributor pulled samples, bill to above address.

**TERMS**

Net 30

**PICK-UP LOCATION**

Paso Robles Wine Services  
6305 Buena Vista Drive  
Paso Robles, CA 93446  
805.226.7458 PHONE  
805.226.7459 FAX

**CASE WEIGHT**

Kiamie Kuvée 3 lbs x 12 = 36 lbs  
Cabernet Sauvignon 3 lbs x 12 = 36 lbs  
Kiamie White Kuvée 2.5 lbs x 12 = 30 lbs

**CASE CONFIGURATION**

12 ea 750 ml bottles/case  
Kiamie Kuvée 12 x 10 x 13 in  
Cabernet Sauvignon 12 x 10 x 13 in  
Kiamie White Kuvée 12 x 11 x 14 in

**PALLET CONFIGURATIONS**

Kiamie Kuvée  
14 cases/layer x 4 layers/pallet = 56 cases per pallet  
2016 lbs

Cabernet Sauvignon  
14 cases/layer x 4 layers/pallet = 56 cases per pallet  
2016 lbs

Kiamie White Kuvée  
11 cases/layer x 4 layers/pallet = 44 cases per pallet  
1320 lbs